

How GS1 can help your company in meeting 21 century consumer demands

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Introduction to GS1



The global language of business



The Global Language of Business



Why do we need global omni-channel standards?

GS1 standards make it easy for people to discover and purchase products wherever they are so that you can...

Grow the Business

Reduce Costs

Leverage Consumer Insights

Manage Risk



What is the biggest challenge?

Web-Ready Products

Inventory Visibility

Fulfilment Strategy

Business Intelligence

Risk & Compliance

Grow the Business

Reduce Costs

Leverage Consumer Insights

Manage Risk



How GS1 helps

Better Search Results

Improved Product Information

Optimised Consumer Fulfilment

Smarter Analytics

Safer Products, Fewer Counterfeits

The Global Language of Business

Grow the Business

Reduce Costs

Leverage **Consumer Insights**

Manage Risk



Why are GS1 Standards Important?





The barcode



The Global Language of Business



70% of all sales are influenced by information consumers find on the web.





How do consumers search the web today?



Google Search I'm Feeling Lucky

Type words into search





Speak into device



Use location-based searching



TV content provider



What about searching for products?



Google Search

I'm Feeling Lucky

"red ballet shoes size 6



Retailer app



"Add carrots To my online order"



Nearest shop selling...



Latest "Star Wars"







77% of shoppers use a mobile device whilst instore



MORE THAN 900 MILLION CONSUMERS (45% OF ALL ONLINE SHOPPERS) WILL PURCHASE PRODUCTS INTERNATIONALLY BY 2020



Source: Alizila 2015



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* Source: Rise of the Global Market Places research conducted by Ecommerce **Foundation and Nvenrode Business University**

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Two of the big players

- 162 million active buyers
- 800 million listings worldwide
- 314 million mobile app downloads



- 244 million active customer
- 54 million Prime customers
- 44% of buyers start their search on Amazon*
- 48% products sold by marketplace retailers



^{*} http://venturebeat.com

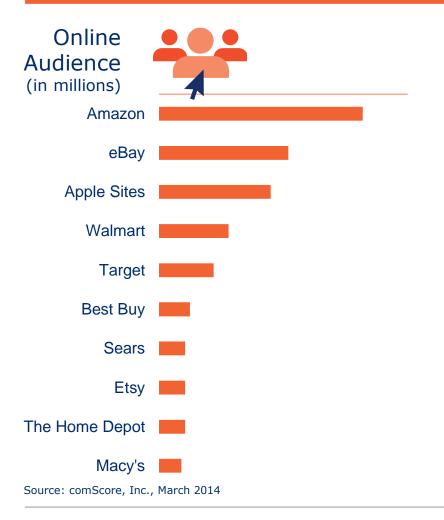


Local Marketplaces are becoming the go-to destination for online shoppers

- 60% of Polish ecommerce transactions take place on Allegro
- 80% = Alibaba's share of the Chinese ecommerce market
- 83% of ecommerce in India is represented by the big three marketplaces - Flipkart, Amazon, Snapdeal
- Amazon.de
 - Over 31 million users but 20% of sellers are from the UK
- La Redoute.fr
 - 50% of French online shoppers looking for fashion visit La Redoute
 - 35% of online shoppers in France are La Redoute's clients



21st Century Retailing Top retailers rely on GS1



Amazon, eBay, Walmart, Apple iTunes and Google require or endorse GS1 identification for product listing.

The GS1 US GTIN Validation Guide is an important tool for improving the quality of product data and the relevance of online and mobile search results. — Walmart

The GTIN Validation Guide will help eBay find and resolve incorrect, duplicate and conflicting product information, improving visibility for merchant offers and enhancing the consumer search experience. — eBay

GS1 standards have been very valuable in our efforts to improve the online shopping experience by harmonising product data and eliminating inaccuracies. — Google



The barcode







E-Commerce today

70% of all sales are influenced by information consumers find on the web.

87% of consumers say accurate, rich, and complete product content is very important when deciding what to buy.

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Why is GS1 SmartSearch needed?

It is **difficult** for companies to keep information about the products they make or sell visible across the web via:









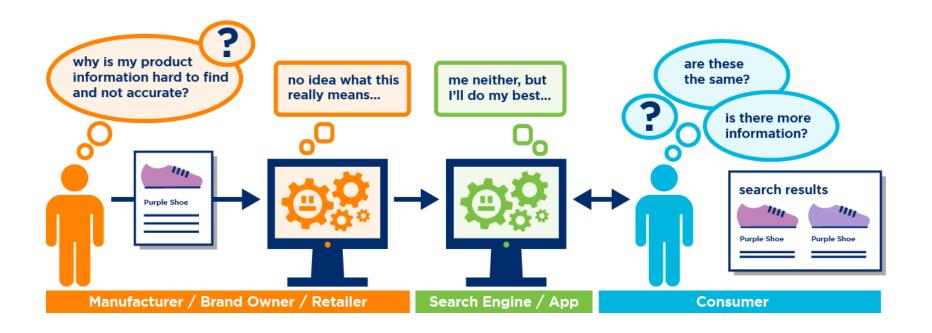
Manufacturer and retailer websites

Other digital channels that contain product information such as social media and price comparison



Why is GS1 SmartSearch needed?

Current Situation: online product information is not provided consistently in a structured, machine-readable format





Unstructured vs. structured data

```
A+ Energy Rating In
White</title> k rel="stylesheet" type="text/css" href="../ssstyle.css">
</head> <body> <hr /><gcse;search></gcse;search><hr /> <div itemscope itemtype="http://schema.org/Product"> <table
itemprop="name" id="productName">Beko Wmb51021w Washing Machine With 5kg Load, 1000rpm Spin
And A+ Energy Rating In White</div>fer information:
itemprop="offers" itemscope itemtype="http://schema.org/Offer"><table class="offertable"
</div> Itemplop availabilityImage:
src="http://tesco.scene7.com/is/image/tesco/375-
9628_PI_1000319MN?wid=493&ht=538">
<div id="breadcrumb"></div>Home Electrical > Large
Appliances > Washing Machines > All Washing Machines
id="sku"></div>375-9628productId:td>
id="productId"></div>16184dateLastUpdated:</div
id="dateLastUpdated"> </div>2016-01-2702:45:36
brand:<div id="brand"></div>Bekotd>model:<div
id="model"></div>c/td></div id="priceWas"></div>
imageUrl:div id="imageUrl"></div>http://tesco.scene7.com/is/image/tesco/375-
9628_PI_1000319MN?wid=493&ht=538>
standardDeliveryTime:<div id="standardDeliveryTime"></div>within 7
days ageGroup:
id="ageGroup"></div>gender:div id="gender"></div>
id="sizes"></div>id="sizes"></div>id="sizes">
id="isSale"></div>noid="isSale"></div>noid="isSale">
id="isAgeRestricted"></div>novisSpecialOffer:visSpecialOffer:
id="isSpecialOffer"></div>no//tr>tescoExclusive:
id="tescoExclusive"></div>noguarantee:</div id="guarantee"></div>12
month     userRating :  < div id = "userRating" > < / div > 0.0    < div > 0.0   < div > 0.0   < div > 0.0   < div > 0.0   < div > 0.0   < div > 0.0   < div > 0.0   < div > 0.0   < div > 0.0   < div > 0.0    < div > 0.0   < div > 0.0   < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  < div > 0.0  
id="seller" \mathbin{	imes} / div \mathbin{	imes} / td \mathbin{	imes} / tr \mathbin{	imes} td \mathbin{	imes} club card Points: \mathbin{	imes} / td \mathbin{	imes} div
id = "clubcardPoints" > c/div>199keywords:</divid="keywords"></div>beko, representation of the control of the contro
id="olFeatureList"><1i>40DegreeWashTimeMinsanbsp;=anbsp;<span class="value">159</span>
 <0DegreeWashTimeMinsanbsp;=anbsp;<span</li>
```

```
<!DOCTYPE html> <html lang="en"> <head> <!-- Page mode: mode IncludeHTMLFlag = True,
mode IncludeJSONFlag = True -->
<meta charset="UTF-6"> <title>Beko Wmb51021w Washing Machine With 5kg Load, 1000rpm Spin And
White</title> link rel="stylesheet" type="text/css" href="../ssstyle.css">
<script type="application/ld+ison" id="datablock1">
 gs1:categoryId":"1012",
 gs1:breadcrumb":"Home Electrical > Large Appliances > Washing Machines > All Washing Machines",
 "gs1:sku":"375-9628",
 "gs1:gtin13":"5023790028851",
 gs1:productName":"Beko Wmb51021w Washing Machine With 5kg Load, 1000rpm Spin And A+ Energy Rating In White",
 "gs1:productId":"16184",
 gs1:largeImageUrl":"http://tesco.scene7.com/is/image/tesco/375-9628_PI_1000319MN?wid=2000&ht=2000",
 "gs1:dateLastUpdated":"2016-01-27 02:45:36",
 "gs1:brand":"Beko".
 "gs1:model":""
 gs1:price":"199.99",
 "gs1:priceWas":""
 gs1:imageUrl":"http://tesco.scene7.com/is/image/tesco/375-9628_PI_1000319MN?wid=493&ht=538",
 "gs1:standardDeliveryCost":"4.99"
 gs1:standardDeliveryTime":"within 7 days",
 "gs1:ageGroup":"",
 "gs1:gender":
 "gs1:colour":"White",
 "gs1:sizes":"",
 "gs1:isSale":"no".
 "gs1:isAgeRestricted":"no",
 gs1:isSpecialOffer":"no",
 "gs1:tescoExclusive":"no".
 "gs1:guarantee":"12 month",
 "gs1:userRating":"0.0",
 "gs1:userReviewCount":"",
 "gs1:clubcardPoints":"199",
 ss1:keywords":"beko, wmb51021w, washing, machine, 5kg, load, 1000rpm, spin, energy, rating, white, 3759628",
 "gs1:inStock":"yes".
 "gs1:features": {"@type": "gs1:feature","gs1:featurevalue":[
  ("@type":"feature","featureseq":"1","featurename":"40DegreeWashTimeMins","featurevalue":"159"},
  @type":"feature","featureseq":"2","featurename":"60DegreeWashTimeMins","featurevalue":"159"},
  ("@type":"feature","featureseq":"3","featurename":"airingfreshCycle","featurevalue":"N"},
  ["@type":"feature","featureseq":"4","featurename":"capacityDryingUom","featurevalue":"No drier"
  ("@type":"feature","featureseq":"5","featurename":"capacityWashThroughDryUom","featurevalue":"No drier"},
  ("@type":"feature","featureseq":"6","featurename":"capacityWashing","featurevalue":"5 kg"},
   @type":"feature","featureseq":"8","featurename":"delayTimer","featurevalue":"Y"},
   "@type":"feature","featureseq":"9","featurename":"digitalDisplay","featurevalue":"N"},
```



Unstructured: HTML

```
<!DOCTYPE html> <html lang="en"> <meta charset="ISO-8859-1"> <head> <!-- Page mode:</pre>
mode IncludeHTMLFlag = True, mode IncludeJSONFlag = True -->
<meta charset="UTF-8"> <title>Beko Wmb51021w Washing Machine With 5kg Load, 1000rpm Spin And
A+ Energy Rating In
White</title> link rel="stylesheet" type="text/css" href="../ssstyle.css">
</head> <body> <hr /><gcse;search></gcse;search><hr /> <div itemscope itemtype="http://schema.org/Product"> <table
itemprop="name" id="productName">Beko Wmb51021w Washing Machine With 5kg Load, 1000rpm Spin
itemprop="offers" itemscope itemtype="http://schema.org/Offer">
border="1"> Price:div itemprop="price" id="price"
itemprop="priceCurrency"content="GBP" />Availability.
itemprop="availability" href="http://schema.org/InStock"/>yes
src="http://tesco.scene7.com/is/image/tesco/375-
9628_PI_1000319MN?wid=493&ht=538">
div id="breadcrumb"></div>Home Electrical > Large
id="productId"></div>16184dateLastUpdated:</div
id="dateLastUpdated"> </div>2016-01-2702:45:36
brand:div id="brand"></div>Bekomodel:
id="model"></div>c/td></div id="priceWas"></div>
imageUrl:<div id="imageUrl"></div>http://tesco.scene7.com/is/image/tesco/375-
9628_PI_1000319MN?wid=493&ht=538>
standardDeliveryCost:
standardDeliveryTime:<div id="standardDeliveryTime"></div>within 7
days ageGroup:
id="ageGroup"></div>gender:div id="gender"></div>
id="sizes"></div>id="sizes"></div>id="sizes">
id="isSale"></div>noid="isSale"></div>noid="isSale">
id="isAgeRestricted"></div>noid="isAgeRestricted"></div>noid>id="isAgeRestricted">
id="tescoExclusive"></div>noguarantee:</div id="guarantee"></div>12
id="seller"></div>HughesclubcardPoints:
id = "clubcardPoints" > c/div>199keywords:</divid="keywords"></div>beko, representation of the control of the contro
wmb51021w, washing, machine, 5kg, load, 1000rpm, spin, energy, rating, white,
3759628inStock:div
id="inStock"></div>yesFeatures
id="olFeatureList"><1i>40DegreeWashTimeMinsanbsp;=anbsp;<span class="value">159</span>
<0DegreeWashTimeMinsanbsp;=anbsp;<span</li>
```

```
categoryId:div
id="categoryId"></div>1012
tr>breadcrumb:
<div id="breadcrumb">
</div>Home Electrical > Large
Appliances > Washing Machines >
All Washing Machines
sku:div
id="sku"></div>375-9628
productId:div
id="productId"></div>16184
tr>dateLastUpdated:</
td><div id="dateLastUpdated">
```



Structured: GS1 SmartSearch

```
<!DOCTYPE html> <html lang="en"> <head> <!-- Page mode: mode IncludeHTMLFlag = True,
                                                                                                                          mode IncludeJSONFlag = True -->
<meta charset="UTF-6"> <title>Beko Wmb51021w Washing Machine With 5kg Load, 1000rpm Spin And
                                                                                                                          White</title> link rel="stylesheet" type="text/css" href="../ssstyle.css">
                                                                                                                          <script type="application/ld+json" id="datablock1">
                                                                                                                           gs1:categoryId":"1012",
                                                                                                                           "gs1:breadcrumb": "Home Electrical > Large Appliances > Washing Machines > All Washing Machines",
                                                                                                                           "gs1:sku":"375-9628",
                                                                                                                           "gs1:gtin13":"5023790028851",
                                                                                                                           gs1:productName":"Beko Wmb51021w Washing Machine With 5kg Load, 1000rpm Spin And A+ Energy Rating In White",
                                                                                                                           gs1:largeImageUrl":"http://tesco.scene7.com/is/image/tesco/375-9628_PI_1000319MN?wid=2000&ht=2000",
                                                                                                                           "gs1:dateLastUpdated":"2016-01-27 02:45:36",
                                                                                                                           "gs1:brand":"Beko".
                                                                                                                           "gs1:model":""
                                                                                                                           gs1:price":"199.99",
                                                                                                                           "gs1:priceWas":""
                                                                                                                           gs1:imageUrl":"http://tesco.scene7.com/is/image/tesco/375-9628_PI_1000319MN?wid=493&ht=538",
                                                                                                                           "gs1:standardDeliveryCost":"4.99",
                                                                                                                           "gs1:standardDeliveryTime":"within 7 days",
                                                                                                                           "gs1:ageGroup":"",
                                                                                                                           "gs1:gender":
                                                                                                                             1:colour":"White",
                                                                                                                             sizes","".
                                                                                                                             l:isSale":"no".
                                                                                                                             l:isAgeRestricted":"no",
                                                                                                                             l:isSpecialOffer":"no",
                                                                                                                             l:tescoExclusive":"no",
                                                                                                                             l:guarantee":"12 month",
                                                                                                                              :userRating":"0.0",
                                                                                                                             l:userReviewCount":"",
"gs1:price":"199.99",
                                                                                                                                                       ashing, machine, 5kg, load, 1000rpm, spin, energy, rating, white, 3759628",
                                                                                                                                                       gs1:featurevalue":[
"qs1:priceWas":"",
                                                                                                                                                       aturename":"40DegreeWashTimeMins","featurevalue":"159"},
                                                                                                                                                       aturename":"60DegreeWashTimeMins","featurevalue":"159"},
                                                                                                                                                       aturename":"airingfreshCycle","featurevalue":"N"},
"gs1:standardDeliveryCost":"4.99",
                                                                                                                                                       aturename":"capacityDryingUom","featurevalue":"No drier"},
                                                                                                                                                       aturename":"capacityWashThroughDryUom","featurevalue":"No drier"},
                                                                                                                                                       aturename":"capacityWashing","featurevalue":"5 kg"},
                                                                                                                                                       aturename":"delayTimer","featurevalue":"Y"},
"gs1:standardDeliveryTime":"within 7 days",
                                                                                                                                                       aturename":"digitalDisplay","featurevalue":"N"}
"gs1:ageGroup":"",
"gs1:gender":"",
"gs1:colour": "White",
```

The Global Language of Business



How does GS1 SmartSearch help?

With GS1SmartSearch: computers can understand and process product information consistently





How does it work?

It enables web developers to include standardised and structured product information in web pages so that it is usable by search engines.



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What does it look like to consumers?



To consumers, a web page with GS1 SmartSearch looks no different from a page without.

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Without GS1 SmartSearch



With GS1 SmartSearch





What does it look like to search engines?



To search engines, a web page with GS1 SmartSearch contains structured data it can easily add to its index.

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Without GS1 SmartSearch

Product Data

Fast Runner Colour Purple Girls Style 33-42 Size

With GS1 SmartSearch

Product Data

Product Name = Fast Runner

Colour = Purple

Style = Girls

Sizes available (EU) = 33-42

GTIN = 00614141003211



GS1 Web Vocabulary



GS1 Web Vocabulary

http://gs1.org/voc/

The GS1 SmartSearch standard & allows businesses to benefit from:

- . Better search results for consumers to find the products and information they need.
- · Greater visibility of their products in online searches.
- · Improved, accurate online product information.
- · Shared product information via consumer-facing mobile devices and websites, which ultimately drive sales.

Further information and support tools for the GS1 SmartSearch are available.

This site documents one technical aspect of GS1 SmartSearch - the GS1 Web Vocabulary. The initial focus of the GS1 Web Vocabulary is consumer facing properties for clothing, shoes, food beverage/tobacco and properties common to all products. Food/Beverage/Tobacco properties will include properties related to EU 1169 as defined in the GDSN and GS1 Source Standards. In addition, the vocabulary includes the definition of parties and of a product offer (a product offered by a party for a price). Properties and their definitions come from existing GS1 standards including GDSN, GS1 Source and GPC. Exceptions to this rule include the definition of Offer which does not exist in any of the above standards.

- · Browse all classes
- · Browse all properties
- · Browse all type codes



GS1 Web Vocabulary / All Classes / Food Beverage Tobacco Product

Food Beverage Tobacco Product

http://gs1.org/voc/FoodBeverageTobaccoProduct

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A food, beverage or tobacco product.

☆ A subclass of gs1:Product

Has subclasses: gs1:Beverage, gs1:FruitsVegetables, gs1:MeatPoultry, gs1:MilkButterCreamYogurtCheeseEggsSubstitutes, gs1:Seafood

Properties of gs1:FoodBeverageTobaccoProduct **Property Expected Type** Description Allergen Specification Agency rdf:langString The agency or other organization that defines or manages the criteria gs1:allergenSpecificationAgency for allergen containment.



Endorsement of schema.org

First schema.org external extension





Why the importance of the Schema.org endorsement?

- By 2010, there were billions of web pages and search engines were having difficulty understanding all this information.
- Schema.org set up in 2011 by Microsoft, Google, Yahoo! and Yandex to "create and support a common set of schemas for structured data markup on web pages".
- Schema.org categorises all the world's information into 8 classes:

Action Something that happens to a direct object

Creative Work

Describes entities such as books, software programs

Event

Something that happensat a certain time and location

Intangile

Describes things you can't touch, such as web addresses and airline flight numbers

Organisation

An entity such as a school, club, or corporation

Person

Someone who is alive, dead, undead, or fictional

Place

Entities that have a somewhat fixed, physical extension

Product
A physical item
or service



Schema.org

However, the Product class only has attributes for basic product information such as name, brand, GTIN and price.

Action

direct object

Organisation

Creative Work

Describes entities such as books, software programs

Person

or fictional

Place

Int

Describe can't to web ad airline

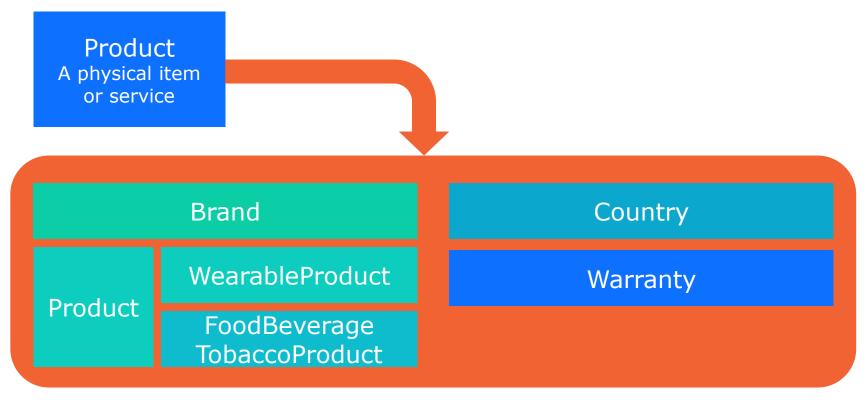
igs you uch as es and nbers

Product A physical item or service



GS1 SmartSearch Heritage

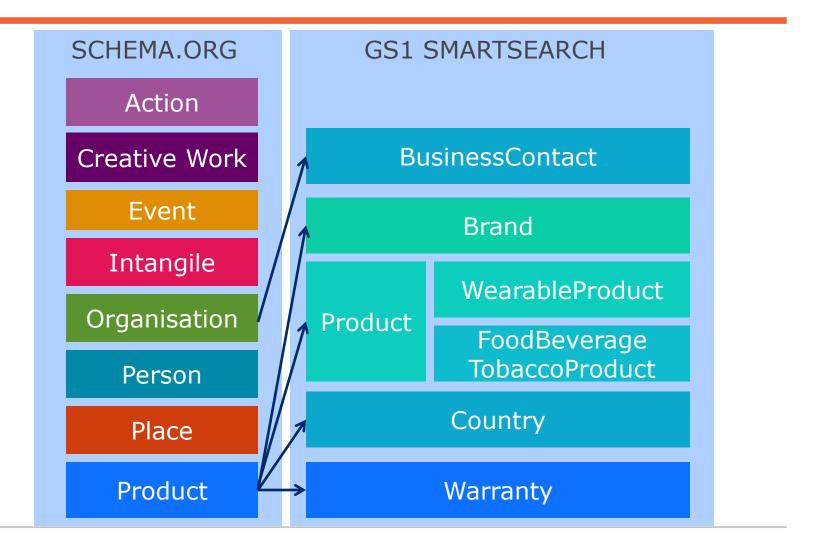
GS1 SmartSearch extends the Product Class to hundreds of new attributes describing products:



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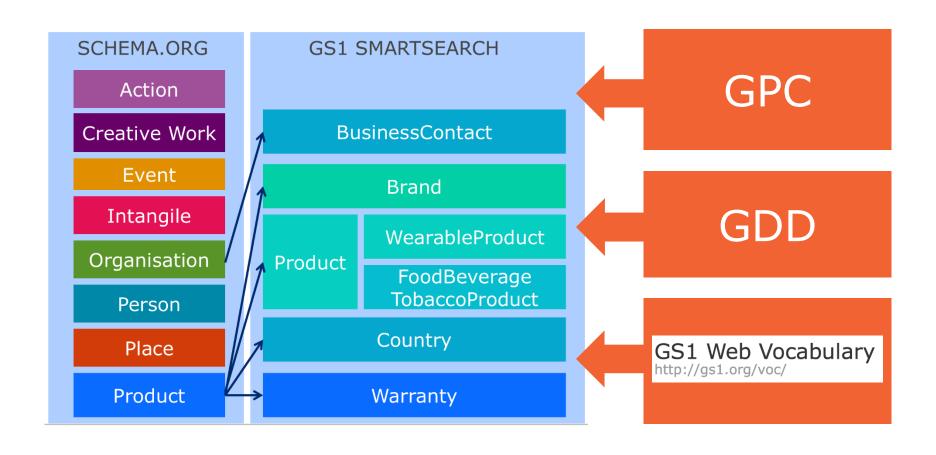


From Schema.org to GS1 SmartSearch





GS1 SmartSearch Origins





Google and Structured Data

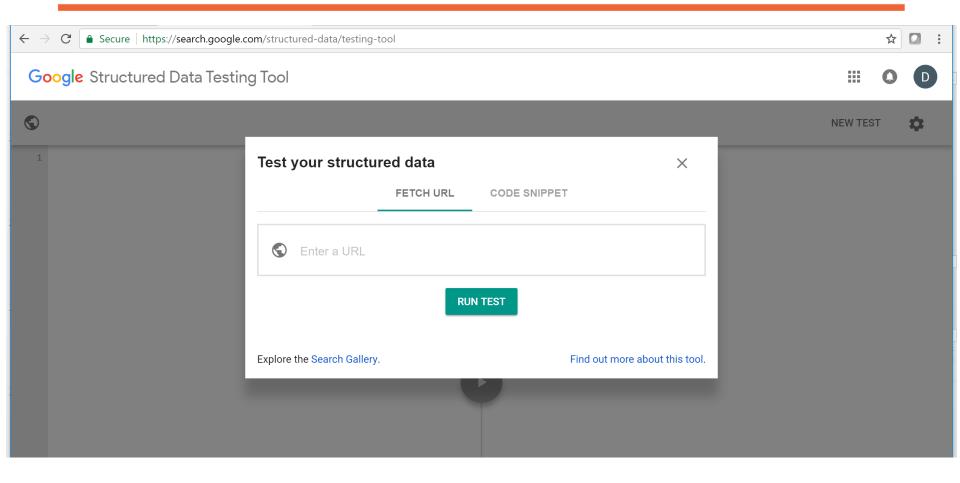


Simplify product feed management using structured data on your website

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Google Structured Data Testing Tool



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Behind The Scenes: What Google Sees

Google Structured Data Testing Tool









http://www.tesco.com/groceries/product/details/?id=258221504

NEW TEST



<!DOCTYPE html><html lang="en-GB" dir="ltr" xmlns="http://www.w3.org/1999/xhtml"> <head><meta http-equiv="X-UA-Compatible" content="IE=10" /><title>Nestle Shreddies Cereal 500G - Groceries - Tesco Groceries</title><link rel="Home" href="http://www.tesco.com/groceries/" title="Tesco Homepage" /><link rel="Index" href="http://www.tesco.com/groceries/" title="Tesco Homepage" /><link rel="Accessibility" href="http://www.tesco.com/groceries/accessibility.aspx" title="Tesco Accessiblity Help" /><link rel="checkout" href="https://secure.tesco.com/groceries/checkout/" title="Checkout" /><link rel="alternate" type="application/rss+xml" title="Tesco.com RSS feed" href="http://www.tesco.com/rss/" /><link rel="shortcut icon"</pre> href="http://www.tesco.com/favicon.ico" /><meta name="description" content="Tesco.com, the UK's leading online grocery shopping service. Our online supermarket will allow you to order fresh food, organic food and other groceries over the Internet within the UK and have them delivered to your home. The site also offers a huge range of other goods and services including gifts, books, CD's, DVD's and computer games, plus loans, mortgages, insurance, credit cards and savings accounts." /><meta name="keywords" content="Groceries, Nestle Shreddies Cereal 500G," /><meta name="productdata" content=" {"name":"Nestle Shreddies Cereal 500G","productId":258221504,"clientId":258221504,"b aseProductId":51613729,"available":false,"selected":fals e,"isDetailProduct":true,"inProductList":false,"inPromot ionList":false,"inAlternativeList":false,"inPromotionAlternat ivesList":false,"mediumImage":"http://img.tesco.com/Groceries /pi/205/5011476100205/IDShot 110x110.jpg","thumbnailImage":"h ttp://img.tesco.com/Groceries/pi/noimage 45x45.png","units":1,&quo t;defaultUnits":1,"defaultWeight":0,"isLooseWeightOrQuantity& quot;:false,"quantityMode":"quantity","maxUnits":99 ,"price":1.24,"abbr":"g"isPermanentlyUnavail able":false,"hasSubstitution":false,"isRestrictedOrderAmendme nt":false,"isRestrictedDelivery":false,"isTimeRestrictedDeliv

gs1:FoodBeverageTobaccoProdu	uct
------------------------------	-----

gs1:FoodBeverageTobaccoProduct

@type

productID

productName

productRange

productDescription

gpcCategoryCode

ingredientOfConcern

foodBeverageTargetUseApplicationCode

descriptiveSize

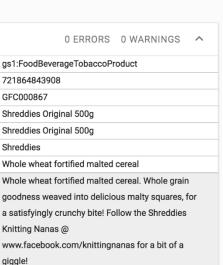
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regulatedProductName

productMarketingMessage

gtin







721864843908

Shreddies Original 500g

Shreddies Original 500g

GFC000867

Shreddies

Knitting Nanas @

27.8 x 26.8 x 21.2 cm

MAY CONTAIN NUTS

giggle!

30001562

gs1:FoodBeverageTargetUseCode-BREAKFAST

Our work with Dolce Gusto and Tesco

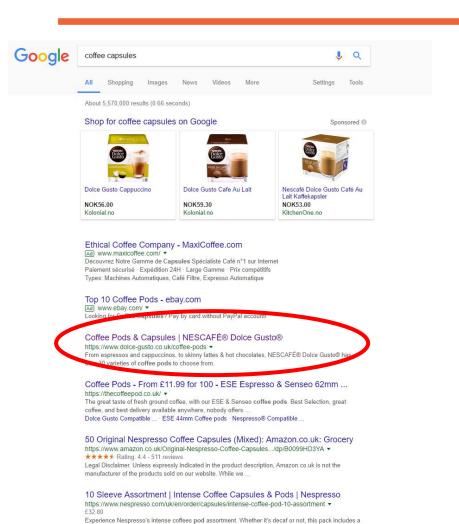
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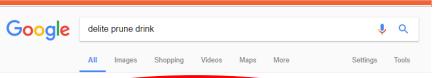






Results





At 150,000 results (0.88 seconds)

Delite Prune & Apple Drink 1L - Tesco Groceries

https://eshop.tesco.com.my/groceries/en-GB/products/7072502940 ▼
Tips://eshop.tesco.com.my/groceries/en-GB/products/7072502940 ▼
Tips://eshop.tesco.com.my/groceries/en-GB/products/707250294

Delite Prune & Blueberry Drink 6 x 250ml - Tesco Groceries

https://eshop.tesco.com.my/groceries/en-GB/products/7072502932 ▼
Wats://eshop.tesco.com.my/groceries/en-GB/products/7072502932 ▼
White Grape Concentrate, Blueberry Concentrate, Mulberry ...
White Grape Concentrate, Blueberry Concentrate, Mulberry ...

Images for delite prune drink









More images for delite prune drink

Report images

Plum Delite | Products | Optrimax

www.optrimax.com.sg/product-plum-delite.html 🔻

Plum Delite. Pickled Plum with Probiotics and Tea Mix for an effective source of dietary fibre! Whole plum, specially pickled with Probiotics, Green Tea and Pu-Er ...

DELITE Prune & Apple Drink 1 Litre | 11street Malaysia - Fruit ...

www.11street.my > Beverage > Non-carbonated Drinks > Fruit / Vegetable Juice ▼
DELITE Prune & Apple Drink 1 Litre Tips to Delite Your Life:- Prune is a good source of energy and is rich in fiber both soluble and insoluble , which helps in ...

DELITE Prune & Blueberry Drink 6 x 250ml | 11street Malaysia - Fruit ...

www.11street.my > Beverage > Non-carbonated Drinks > Fruit / Vegetable Juice ▼
DELITE Prune & Blueberry Drink 6 x 250ml Tips to Delite Your Life.- Blueberries are know for high level of antioxidant. It s also a good source of Vitamin K, C ...

DELITE Prune & Apple FD 4x6'sx250ml, 12x1L - Bestwise | Wholesale ... bestwise.my/download.../beverage/delite...drink/delite-prune-apple-4x6sx250ml-12x1... ▼ 26 Jan 2016 - BEVERAGE - 1. DELITE Packet Drink - 2. POLY / POLYGOLD Canned Drink - 3.



wide selection of intense aromatic coffees









Questions





David J Smith

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